# Watchdogs and Whistleblowers

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A Reference Guide to Consumer Activism

STEPHEN BROBECK AND ROBERT N. MAYER, EDITORS

Foreword by Jim Guest, former president and CEO, Consumer Reports



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# Contents

Foreword by Jim Guest, former president and CEO, Consumer Reports	vii
Preface	ix
Alphabetical List of Entries	xi
Subject Guide to Entries	XV
Timeline of U.S. Consumer Activism	xix
U.S. Consumer Activism: An Overview	xxiii
Global Consumer Activism: An Overview	xxxi
Select Books on Consumer Activism	XXXV
A–Z Entries	1
Contributors	509
About the Editors	517
Index	519

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# Foreword

Activism for consumer protections and reforms in the marketplace began in the early twentieth century, expanded in the latter part of the century, and has accelerated in recent years in the United States and other parts of the world. Along the way, extraordinary leaders emerged, advocacy organizations formed, and growing numbers of citizens mobilized to move the balance of power in the marketplace away from dominant commercial interests and toward the consumer interest.

Watchdogs and Whistleblowers: A Reference Guide to Consumer Activism tells the story of the expanding consumer influence, action, and achievements over this period—especially in more recent years, when the lessons of the past have been reflected in the mounting successes of the present. And it tells the story in the voices of nearly a hundred consumer activists who have been in the trenches day in and day out as individual leaders and heads of activist organizations and as trailblazers in the crusade to protect and empower consumers.

Consumer activists have had a huge and continuing influence on America society, from the early antitrust, food safety, and financial protection laws to reforms passed in just the past decade. Literally thousands of federal, state, and local consumer laws and regulations have been enacted. Hundreds of new institutions—nonprofit organizations, regulatory agencies, state and local consumer offices, and more—have been formed. There is a greater societal consciousness that consumers have interests and rights distinct from those of sellers—and not only that, but that they have the ability to assert those rights, as well as more avenues than ever for doing so.

The press has extensively covered the enactment of these laws and regulations, and during the heat of battle reporters have quoted activists and cited organizations that advocated for the reforms. But beyond that, those in the media have written or broadcast very little about the actual work of consumer activists and their organizations.

Watchdogs and Whistleblowers fills this void with inside information on and analysis of nearly four dozen consumer organizations in the United States alone, along with their efforts on dozens of issues. It includes articles on activities such as legislative advocacy, regulatory advocacy, litigation, policy research, grassroots organizing, Internet activism, referenda and ballot initiatives, and other creative ways to secure consumer rights. It also provides information about consumer movements in other parts of the world.

In addition, the co-editors of *Watchdogs and Whistleblowers*, Steve Brobeck and Rob Mayer, give us insightful overview essays that provide context and show linkages between the various consumer groups and issue activism. I can't think of two people more qualified to develop and edit this one-of-a-kind encyclopedic work.

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### viii FOREWORD

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Both are PhDs—Rob Mayer in sociology, Steve Brobeck in American studies with numerous scholarly publications. Both have written extensively about the consumer movement. Their publications include *Encyclopedia of the Consumer Movement*, published by ABC-CLIO in 1997. And they are widely known and highly respected as consumer activists themselves. For the past thirty-five years, Brobeck has headed the Consumer Federation of America, comprising more than 250 U.S. consumer groups and related organizations. For many years, Mayer was a leader in the American Council of Consumer Interests, and he is an ongoing resource to consumer groups.

I've had the good fortune to work for nearly four decades as a consumer activist. Among other things, I served for many years as chair of the board of directors of Consumer Reports (formerly Consumers Union, which still advocates under that name) and as its president and CEO from 2001 to 2014. I've also been on the governing council of Consumers International, a federation of more than 250 consumer groups from 120 countries that serves as the global voice of consumers, and I currently serve as CI's volunteer president. So I'm doubly pleased that the passionate and influential work of consumer activists in the United States and abroad has been recorded and analyzed brilliantly in this new reference work. *Watchdogs and Whistleblowers* is a must-read.

Jim Guest, former president and CEO, Consumer Reports

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# Preface

Consumer activism has been a powerful force both in the United States and around the world. Particularly in the past half-century, consumer advocates have created influential organizations, mobilized public support for reforms, and persuaded public policymakers to make these reforms. Just in the past decade, these advocates have played an important role in the establishment of major new consumer protections in areas as diverse as financial services, privacy, and product safety.

This reference work represents the most comprehensive, up-to-date source of information about this activism. In a historical framework, it treats advocacy-related organizations, leaders, activities, and issues. Although the work focuses the most attention on U.S. activism, more than a quarter of the 141 entries discuss consumer movements in nations or regions outside the United States.

This work is related to the *Encyclopedia of the Consumer Movement*, released in 1997, in that it was prepared by the same editors and publisher and contains much of the same type of information. However, the current volume focuses most of its attention on the eighteen-year period after the publication of the first reference work. Furthermore, this book discusses issue activism in much greater detail than the earlier work. This discussion features accounts of this activism by leading consumer advocates.

The entries are arranged alphabetically. To facilitate their location, alternative titles for some entries are listed alphabetically. For example, the cross-reference listing of "Automobile Safety Advocacy" refers readers to the entry "Motor Vehicle Safety Advocacy." A detailed index is available to locate not only entries, but also specific information within entries.

Entries range in length from about 500 words to about 4,000 words. At the end of each article are cross-references to other related entries and sources for further reading. After the entries, and before the index, is a list of select books on consumer activism, some written by activists themselves, that represent important works about consumer advocacy in the United States. A timeline of important events—such as enactment of major federal legislation and establishment of national consumer organizations in the United States—introduces the articles, and two essays—on U.S. and worldwide activism—provide an integrative overview of the entries.

A unique feature of this reference work is that leading advocates have written many entries. In the dearth of scholarship about specific consumer organizations and issues, these contributions provide new and important information about consumer activism. Any bias of these activist authors is constrained by several factors. The authors are well educated—the large majority have advanced or professional

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### x PREFACE

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degrees—and so are aware of scholarly norms of objectivity and balance. The editors instructed these authors to include certain types of information in their articles and to write about their topic as a detached third party. The editors then not only carefully reviewed, and sometimes rewrote, the articles, but also often sent them to others for review. To us, the risk of any remaining author bias is far outweighed by the benefit of first-hand author insight.

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Many persons made important contributions to this book. We are most grateful to the authors for making time in their often hectic work lives to prepare their articles, as well as for working with us constructively to make any needed improvements. We are also indebted to two Consumer Federation of America staffers—Sara Cooper, who assisted in numerous ways, and Anna Marie Lowery, who worked with the publisher on its "author website" and facilitated author approvals of the publisher's contract. We also wish to thank ABC-CLIO. It was a pleasure to work with this well-established, high-quality publisher in the mid-1990s on our earlier encyclopedia. We have been just as pleased by our experience with ABC-CLIO on the current volume. Editor Stephen Gutierrez offered much useful advice as we developed the entries, and Senior Editor Hilary Claggett provided invaluable guidance as we completed the manuscript. Finally, we are grateful to our wives—Susan and Carol—for their patience and support.

Stephen Brobeck Robert N. Mayer

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# Alphabetical List of Entries

#### AARP

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Action for Children's Television Advertising Advocacy Advocates for Highway and Auto Safety AFRICAN CONSUMER MOVEMENTS. See East African Consumer Movements; Kenyan Consumer Movement; West African Consumer Movements Air Travel Advocacy All-Terrain Vehicle Advocacy American Council on Consumer Interests Americans for Financial Reform Antitrust Advocacy Appliance Efficiency Advocacy ATTORNEYS GENERAL. See State Attorneys General Australian Consumer Movement Austrian Consumer Movement AUTOMOBILE INSURANCE ADVOCACY. See Insurance Advocacy AUTOMOBILE SAFETY ADVOCACY. See Motor Vehicle Safety Advocacy AVIATION SAFETY ADVOCACY. See Air Travel Advocacy BALLOT PROPOSITIONS. See Initiatives and Referenda Baltic Consumer Movements: Estonia, Lithuania, and Latvia BANKRUPTCY REFORM ADVOCACY. See Credit Card Advocacy BEUC: The European Consumer Organisation Boycotts Brazilian Consumer Movement

BRITISH CONSUMER MOVEMENT. See United Kingdom Consumer Movement Cable Television Regulation Canadian Consumer Movement Caribbean Consumer Movements Center for Auto Safety Center for Digital Democracy Center for Food Safety Center for Responsible Lending Center for Science in the Public Interest Center for the Study of Services/ Consumers' Checkbook Central American Consumer Movements Central and Eastern European Consumer Movements CHECKBOOK MAGAZINE. See Center for the Study of Services/Consumers' Checkbook Chinese Consumer Movement COMMUNICATIONS ADVOCACY. See Cable Television Regulation; Digital Communications Advocacy; Internet Activism; Telephone Consumer Advocacy Community Activism Community Nutrition Institute Complaint Resolution Conference of Consumer Organizations Congressional Consumer Advocacy Consumer Action Consumer Cooperatives Consumer Education Advocacy

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xii

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# ALPHABETICAL LIST OF ENTRIES

CONSUMER FINANCIAL PROTECTION BUREAU. See Americans for Financial Reform; Legislative Advocacy CONSUMER JOURNALISM. See Journalism Consumer Leagues CONSUMER REPORTS. See Consumers Union/ **Consumer Reports** Consumer Representation in Government Agencies Consumer Watchdog Consumers for Auto Reliability and Safety Consumers International Consumers Union/Consumer Reports Cosmetic Safety Advocacy Credit Card Advocacy Credit Report and Credit Score Advocacy CREDIT SCORE ADVOCACY. See Credit Report and Credit Score Advocacy Czech Consumer Movement Danish Consumer Movement Debt Collection Advocacy Deceptive and Unfair Sales Practice Protections Digital Communications Advocacy Dutch Consumer Movement East African Consumer Movements Electricity Service Advocacy Electronic Privacy Information Center Energy Advocacy Families USA FINANCIAL EDUCATION ADVOCACY. See Consumer Education Advocacy Finnish Consumer Movement Food & Water Watch FOOD COOPERATIVES. See Consumer Cooperatives Food Safety Advocacy French Consumer Movement Front Groups Funeral Consumer Advocacy German Consumer Movement

Health Insurance Advocacy Healthcare Advocacy HOMEOWNERS INSURANCE ADVOCACY. See Insurance Advocacy Hong Kong Consumer Movement Household Product Safety Advocacy HOUSING COOPERATIVES. See Consumer Cooperatives Indian Consumer Movement Indonesian Consumer Movement Initiatives and Referenda Installment Credit Advocacy Insurance Advocacy INTERNATIONAL ORGANIZATION OF CONSUMERS UNIONS. See Consumers International Internet Activism INTERNET GOVERNANCE. See Digital Communications Advocacy Investor Protection Advocacy Italian Consumer Movement Japanese Consumer Movement Journalism Kenyan Consumer Movement KOREAN CONSUMER MOVEMENT. See South Korean Consumer Movement Labor Movement LATIN AMERICAN CONSUMER MOVEMENTS. See Central American Consumer Movements; South American Consumer Movements LEGAL ADVOCACY. See Litigation Legislative Advocacy LIFE INSURANCE ADVOCACY. See Insurance Advocacy Litigation LOBBYING. See Legislative Advocacy Malaysian Consumer Movement Middle Eastern Consumer Movements Mortgage Lending Reform Motor Vehicle Fuel Economy Advocacy Motor Vehicle Safety Advocacy

#### ALPHABETICAL LIST OF ENTRIES xiii

Nader, Ralph National Association of Consumer Advocates National Consumer Law Center National Consumers League NATIONAL COOPERATIVE BANK. See Consumer Cooperatives National Insurance Consumer Organization National Low Income Housing Coalition NETHERLANDS CONSUMER MOVEMENT. See Dutch Consumer Movement NETWORK NEUTRALITY. See Digital Communications Advocacy Norwegian Consumer Movement Payday Loan Advocacy Payment Protection Advocacy Peterson, Esther Pew Charitable Trusts Philippine Consumer Movement Polish Consumer Movement Prescription Drug Advocacy Privacy Advocacy Privacy Rights Clearinghouse PRODUCT SAFETY ADVOCACY. See Household Product Safety Advocacy Product Safety "Victim" Activism Public Citizen Public Interest Research Groups Public Power Public Voice for Food and Health Policy Real Estate Brokerage Advocacy Regulators, Consumer Advocates as Regulatory Advocacy Research RURAL ELECTRIC COOPERATIVES. See Consumer Cooperatives Russian Consumer Movement SAVINGS ADVOCACY. See Truth in Savings Advocacy

Slovenian Consumer Movement SMOKING. See Tobacco Activism South American Consumer Movements South Korean Consumer Movement Spanish Consumer Movement State and Local Consumer Advocacy Groups State and Local Consumer Affairs Offices State Attorneys General State Utility Advocacy Swedish Consumer Movement Telecommunications Research and Action Center Telephone Consumer Advocacy Tenant Activism Tobacco Activism Tort-Related Consumer Advocacy TRADE UNIONS. See Labor Movement Transatlantic Consumer Dialogue Truth in Savings Advocacy TURN U.S. Consumer Protection Agency U.S. PUBLIC INTEREST RESEARCH GROUP. See Public Interest Research Groups United Kingdom Consumer Movement United Nations Guidelines for Consumer Protection UTILITY ADVOCACY. See Electricity Service Advocacy; Energy Advocacy; State Utility Advocacy; Telephone Consumer Advocacy "VICTIM" ACTIVISM. See Product Safety "Victim" Activism Virginia Citizens Consumer Council Warne, Colston E. Warranty Advocacy Warren, Elizabeth West African Consumer Movements Whistleblowers Woodstock Institute

Serbian Consumer Movement

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# Subject Guide to Entries

# CONSUMER ADVOCATE ACTIVITIES

Boycotts Complaint Resolution Consumer Representation in Government Agencies Initiatives and Referenda Internet Activism Journalism

# Legislative Advocacy Litigation Regulators, Consumer Advocates as Regulatory Advocacy Research Whistleblowers

### **U.S. CONSUMER ORGANIZATIONS**

#### AARP

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Action for Children's Television Advocates for Highway and Auto Safety American Council on Consumer Interests Americans for Financial Reform Center for Auto Safety Center for Digital Democracy Center for Food Safety Center for Responsible Lending Center for Science in the Public Interest Center for the Study of Services/Consumers' Checkbook Community Activism Community Nutrition Institute Conference of Consumer Organizations Congressional Consumer Advocacy Consumer Action Consumer Cooperatives Consumer Federation of America **Consumer** Leagues Consumer Watchdog Consumers for Auto Reliability and Safety Consumers Union/Consumer Reports Electronic Privacy Information Center Families USA

Food & Water Watch Front Groups Labor Movement National Association of Consumer Advocates National Consumer Law Center National Consumers League National Insurance Consumer Organization National Low Income Housing Coalition Pew Charitable Trusts Privacy Rights Clearinghouse Product Safety "Victim" Activism Public Citizen Public Interest Research Groups Public Power Public Voice for Food and Health Policy State and Local Consumer Advocacy Groups State and Local Consumer Affairs Offices State Attorneys General State Utility Advocacy Telecommunications Research and Action Center TURN Virginia Citizens Consumer Council Woodstock Institute

xvi

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# SUBJECT GUIDE TO ENTRIES

### U.S. CONSUMER LEADERS

Nader, Ralph Peterson, Esther Warne, Colston E. Warren, Elizabeth

# U.S. ISSUE ADVOCACY

Advertising Advocacy Air Travel Advocacy All-Terrain Vehicle Advocacy Antitrust Advocacy Appliance Efficiency Advocacy Cable Television Regulation Consumer Education Advocacy Cosmetic Safety Advocacy Credit Card Advocacy Credit Report and Credit Score Advocacy Debt Collection Advocacy Deceptive and Unfair Sales Practice Protections Digital Communications Advocacy Electricity Service Advocacy Energy Advocacy Food Safety Advocacy Funeral Consumer Advocacy Healthcare Advocacy Health Insurance Advocacy

Household Product Safety Advocacy Installment Credit Advocacy Insurance Advocacy Investor Protection Advocacy Mortgage Lending Reform Motor Vehicle Fuel Economy Advocacy Motor Vehicle Safety Advocacy Payday Loan Advocacy Payment Protection Advocacy Prescription Drug Advocacy Privacy Advocacy Real Estate Brokerage Advocacy Telephone Consumer Advocacy Tenant Activism Tobacco Activism Tort-Related Consumer Advocacy Truth in Savings Advocacy U.S. Consumer Protection Agency Warranty Advocacy

# INTERNATIONAL CONSUMER ADVOCACY

Australian Consumer Movement Austrian Consumer Movement Baltic Consumer Movements: Estonia, Lithuania, and Latvia BEUC: The European Consumer Organisation Brazilian Consumer Movement Canadian Consumer Movement Caribbean Consumer Movements Central American Consumer Movements Central and Eastern European Consumer Movements Chinese Consumer Movement Consumers International Czech Consumer Movement Danish Consumer Movement Dutch Consumer Movement East African Consumer Movements

Finnish Consumer Movement French Consumer Movement German Consumer Movement Hong Kong Consumer Movement Indian Consumer Movement Indonesian Consumer Movement Italian Consumer Movement Japanese Consumer Movement Kenyan Consumer Movement Malaysian Consumer Movement Middle Eastern Consumer Movements Norwegian Consumer Movement Philippine Consumer Movement Polish Consumer Movement Russian Consumer Movement Serbian Consumer Movement Slovenian Consumer Movement

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# SUBJECT GUIDE TO ENTRIES xvii

South American Consumer Movements South Korean Consumer Movement Spanish Consumer Movement Swedish Consumer Movement Transatlantic Consumer Dialogue United Kingdom Consumer Movement United Nations Guidelines for Consumer Protection West African Consumer Movements

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